

CERTIFIED ENTREPRENEURIAL COACH WORKSHOP – EXTERNAL TRAINING PROGRAM SCHEDULE

Dates: 2nd, 3rd, 4th November 2023 | Time: 9:00am – 5:00pm | NICL – Smart Classroom

DAY 1				
Date	Timing	Session/Topic	Trainer(s)	
02.11.23 Thursday	09:00am - 10:00am	Session 1: Introduction <ul style="list-style-type: none"> Why supporting entrepreneurs 	Dr. Faiza Ali Mr. Bilal Bukhari	
	10:00am - 10:45am	Session 2: Who are entrepreneurs and how do they operate? (Part-1)	Dr. Mohammad Shehryar Shahid	
	(Tea Break)			
	11:15am – 12:00pm	Session 2: Who are entrepreneurs and how do they operate? (Part-2)	Dr. Mohammad Shehryar Shahid	
	12:00pm - 01:00pm	Session 3: Phases of starting a business	Dr. Mohammad Shehryar Shahid	
	(Lunch Break from 1:00pm - 2:00pm)			
	02:00pm - 03:15pm	Session 4: Obstacles in social interaction	Dr. Jawad Syed	
	(Tea Break)			
03:30pm - 05:00pm	Session 5: Own identity as entrepreneurial coach	Ms. Amina Shaikh		
DAY 2				
03.11.23 Friday	09:00am - 10:30am	Session 6: Assessment of specific challenges of entrepreneurs	Ms. Minahil Zia	
	(Tea Break)			
	11:00am - 12:00pm	Session 6: Assessment of specific challenges of entrepreneurs	Ms. Minahil Zia	
	(Break - 15 mins)			
	12:15pm - 01:00pm	Session 7: Business Model Canvas (BMC)	Ms. Minahil Zia	
	(Lunch Break from 1:00pm - 2:00pm)			
	02:00pm - 03:30pm	Session 7: Entrepreneurial coaching (Part-1) <ul style="list-style-type: none"> GROW Model 	Mr. Bilal Bukhari Ms. Moeeza Nisar	
	(Tea Break)			
04:00pm - 05:00pm	Session 7: Entrepreneurial coaching (Part-2) <ul style="list-style-type: none"> Group activity or exercise 	Ms. Theresa Zimmer Ms. Moeeza Nisar		
DAY 3				
04.11.23 Saturday	10:30am - 11:00am	Session 8: Practice and transfer to individual working context (Part-1)	Dr. Faiza Ali Ms. Moeeza Nisar	
	(Tea Break)			
	11:15am - 12:30pm	Session 8: Practice and transfer to individual working context (Part-2) <ul style="list-style-type: none"> Guest Speaker Session: Empowering entrepreneurs through real-world cases in startup mentoring 	Mr. Umair Sheikh-Award-winning FinTech Founder, Chapter Chairperson at the International Trade Council, Member SECP FinTech Working Group and Mentor NIC Faisalabad	
	(Lunch Break from 12:30pm - 1:30pm)			
	01:30pm - 03:00pm	Session 9: Challenges related to the business idea (Part-1) <ul style="list-style-type: none"> Supply chain management of your product/idea 	Dr. Samnan Ali	
	(Tea Break)			
	03:30pm - 04:00pm	Session 9: Challenges related to the business idea (Part-2) <ul style="list-style-type: none"> Action plan for your product/idea 	Dr. Samnan Ali	
	(Tea Break)			
04:15pm - 05:00pm	Closing: Feedback and Distribution of Certificates	Dr. Faiza Ali		